

MIKE'S LIST OF POWERFUL QUESTIONS FOR ONE TO ONES

- What is the one question you could ask yourself that would make it impossible for you to continue on as who you are?
- What (responsibility) are you avoiding? *"We can neither challenge nor transform what we ignore, what we will not explore."*
- What topic were you hoping I wouldn't bring up?
- What *causes* you? What propels your cause? What constrains it?
- If you intend to have a high performing organization, what does it require of you?
- What is the work that only you can do?
- What stands in your way of doing what needs to be done?
- Where can you get the highest RoA (return on attention)?
- What reality are you trying to create?
- How is your behavior opening or shutting down possibilities?
- What is currently impossible to do that would change everything?
- What keeps you awake at night, threatening your peace/your biz?
- If this is resolved, what difference will it make? What else?
- What would *awesome* look like?
- How do you go about creating urgency?
- Why do people follow you?
- How are you changing your world this week?
- In what area of your life/business are you least satisfied?
- What's your *real* commitment?